

**KAKINADA SMART CITY CORPORATION LIMITED  
(KSCCL)**

**Expression of Interest (EoI)**

**For**

Operation, Maintenance and Management of Boat Building Yard in Kakinada for a period of Five years on Lease Agreement. – Second Call

No: EoI/KSCCL/2021/1 dated 11.06.2021

**CEO & Managing Director**

(Office Address: Kakinada Smart City Corporation Limited, CCC extension Building, Victoria water works, 3 Light junction road, Ramaraopeta, Kakinada-533004, mail-id:

**Introduction:** Kakinada is one of the hundred Smart Cities selected by Government of India in First Round. The Special Purpose Vehicle (SPV) incorporated with the name of “Kakinada Smart City Corporation Limited” (KSCCL) under companies’ act 2013 on 07-03-2016.

The Boat building yard at Kakinada was recently constructed to fulfil the requirement of a sophisticated facility for boat building and repairing for fisherman community. It can be used for building new boats, repairing the old boats etc., both the activity accommodated under trussed roof buildings and it is time tested and showing signs of distress beyond repairs. The earlier existing AC sheet buildings are not of much use now and even if the repairs are carried out the structures will not last long. Hence it is decided to dismantle the existing dilapidated buildings and construct the new buildings to suit the general requirement of end users.

KSCCL had taken up & completed the Re-development of Boat Building Yard Project with all facilities.

In order to ensure self sustainability for the boat building yard, Chairman & Managing director of KSCCL have proposed to entrust the operation and management of boat building yard to an expert agency in the field by handing over the entire yard by calling Expression of Interest. A committee was constituted by Managing director of KSCCL to over see the entire process of preparation document with requisite eligibility conditions and etc. up to fixing the agency.

EOI application may be downloaded from the website <https://www.ksccl.in> by clicking Tenders then **“Expression of Interest”** on “Kakinada Smart City Corporation” Home page from 11.06.2021.

The scope of services: To take up the Operation, Maintenance and Management of Boat Building Yard at Yetimoga in Kakinada for a period of Five years initially and likely to be extended for another Two years based on satisfactory performance.

The eligibility criteria: The Agency having experience in Operation, Management and Maintenance of Boat Building Yard will be given to the experience while evaluating Technical Bids as per the evaluation procedure

mentioned in technical Bid. The Bids which are responsive in the Technical evaluation will only be eligible for financial evaluation.

Both the Technical & Financial Bids shall be sealed separately and submitted in a single sealed cover which shall be reached to KSCCL office on or before,28<sup>th</sup> June 2021 by 5 PM.

### **Key dates**

S.No	Description	Date & Time
1	Start Date : To download Expression of Interest (EoI) document from KSCCL website <a href="https://www.kscccl.in">https://www.kscccl.in</a> By clickon Tenders then click <b>“Expression of Interest”</b> on “Kakinada Smart City Corporation” Home page.	From 11.00 AM,11.06.2021
2	End Date: To download Expression of Interest (EoI) document from KSCCL website.	4.00 PM, 28.06.2021
3	Submission of Bids: Should reach to KSCCL office on or before.	5.00 PM, 28.06.2021
4	Opening of Bids.	11.00 AM 29.06.2021
Mail-id for communication : smartcityofficekakinada@gmail.com		

**CEO & Managing Director**  
Kakinada Smart City Corporation Limited  
KAKINADA

## **Expression of Interest**

Expression of interest (EoI) from experienced & Licensed Boat Builders to take up the entire Operation, Maintenance and Management of Boat Building Yard at Yetimoga in Kakinada for a period of **Five years** initially and likely to be extended for another **Two years** based on satisfactory performance. Operation, Maintenance and Management of Boat Building Yard will be entrusted to the successful Bidder on Lease Agreement.

Instructions to the Applicants for submission of both Technical & Financial Bids.

Technical Bid with all requisite documents shall be sealed in separate envelopes, duly marking the envelope as **TECHNICAL BID**. Financial Bid with all requisite documents shall be sealed in separate envelope, duly marking the envelope as **FINANCIAL BID**. Both the sealed envelopes of Technical Bid & Financial Bids shall be together submitted in a Separate envelope addressed to the CEO & Managing Director, Kakinada Smart City Corporation Limited, CCC extension Building, Victoria water works, 3 Light junction road, Ramaraopeta, Kakinada-533004, which shall be reached to KSCCL office on or before, 28<sup>th</sup> June 2021 by 5.00 PM.

### **1. Scope& General Conditions:**

- To take up the Operation, Maintenance and Management of Boat Building Yard at Yetimoga in Kakinada for a period of Five years initially and likely to be extended for another Two years based on satisfactory performance.
- Successful Bidder have the right to build and repair fishing boats in the Boat building yard and the agency shall be completely responsible for Maintenance and Management of Boat Building yard. The agency will not have any rights over the navigation channel in front, except the usage the slipway.
- The agency has to earmark an area exclusively for fishermen community and hire it for taking up repairs to their boats, at the

below mentioned concessional rates :

SL. No	Purpose	Existing Rate (In Rs.)	Rate Chargeable for Normal Fisherman (In Rs.)	Unit of Charge
1	Annual Licence system for Open Area	Rs. 788/-	<b>Rs. 394/-</b>	Per <b>10 Sq.mts</b> or part thereof per <b>annum</b> or part there for.
2	Monthly Rental basis for Open Area	Rs. 79/-	<b>Rs. 39.5/-</b>	Per <b>10 Sq.mts</b> or part thereof for the <b>first month</b> or part there for
3		Rs. 158/-	<b>Rs. 79/-</b>	For the next succeeding <b>two months</b> . If the space is not vacated within the said period penal rent will be levied as mentioned in the note given below
4	Monthly Rental basis for Shed or Godown	Rs 100/-	<b>Rs. 50/-</b>	Per <b>01 Sq.mt</b> or part thereof per <b>Month</b> or part there for.

**Note :** Fisherman has to obtain a certificate from joint director of Fisheries to avail the concessional rates.

- The Agency has to earmark entire area of the small shed and 40% of total area for allotting to fisherman under concessional rates.
- The successful bidder has to make his own arrangement to make good of the short fall in infrastructure, if any, at his cost, duly obtaining permission from the KSCCL.
- The Agency has to handedover back the entire boat building yard in perfect shape and condition, after completion of the contract period. If any Damages, the agency has to rectify the same at their own cost.
- All expenses incurred towards repairs, operation and Maintenance cost shall be borne by the successful Bidder.
- The power charges for operation, management and Maintenance of yard shall be borne by the agency (Successful bidder).

- The Agency have to make own arrangements for drinking water.
- Round the clock security should be deployed by the Successful Bidder for Watch and ward and also maintain proper sanitation to ensure cleanliness of the yard.
- The Agency have to put surveillance cameras for entire yard duly intending it to the nearest point of the system integration network and entire expenditure towards that has to be borne by the successful bidder.
- The Lease amount in Rupees excluding GST for Twelve Months should be quoted in the Financial Bid.
- The Successful Bidder should have to submit One Year Bank Guarantee validity upto one year within 15 days from issue of the Letter of Award (LoA) and Bank Guarantee Should be renewed or resubmit at the end of every Year, Taxes shall be applicable as per the prevailing acts.
- KSCCL reserves right to cancel the bidding process at any time without any reasons.
- KSCCL reserves rights to amend conditions and supplement any new conditions during the contract period in order to improve quality of services based on the feedback received from users.
- KSCCL also reserves right to terminate the Agreement at any time during the Agreement Period if the performance of the Successful Bidder (Service Provider) is found to be unsatisfactory.
- Prospective bidder has to pay an amount of Rs.20,000/- in the favour of D.D (Demand Draft) towards processing fee in the favour of Managing Director,Kakinada Smart City Corporation Limited,payable at Kakinada.
- The Letter of Bid shall be signed by the agencies. A Memorandum of Understanding (MoU) shall be signed and submitted by the Agency.
- Copies of the Supporting documents mentioned in the technical Bid shall be submitted along with copies of PAN card with latest IT returns (if any).
- The prospective Bidders should visit Boat Building Yard located at Yetimoga in Kakinada before preparation and submission of Bids.

## 2. Eligibility Criteria:

- The Prospective bidder should have registration in CIFT (Central Institute of Fisheries Technology)
- The Prospective bidder have at least 3 years of experience in Manufacturing, Operation & Maintenance of Boat Buildings in any Govt. or Public sector and Submit relevant Experience Certificates.
- The Prospective bidder should have an Average annual turnover of 50 lakhs in the last three financial Years issued by CA.
- The Prospective bidder should have Valid GST registration Certificate.
- The Prospective bidder should Submit the acknowledgement of latest IT Returns.
- In case of Joint venture, the eligibility of Technical and Financial qualification criteria will be considered on the basis of combined resources.

Joint Venture: JV allowed

**A.**Both the firms of JV partners should be registered firms with any govt sector or public sector.

**B.**Joint Venture allowed with a max of 2 members Including the Lead partner. JVs shall be registered and submit MoU on Rs.100/- Non Judicial Stamp Paper and the "JV Consortium" shall be responsible "Jointly and severally" to the project under consideration.

**C.**The Lead partner/member of the consortium shall have more than a 50% stake In the JV firm. The JV Consortium shall be registered clearly mentioning the roles and responsibilities of the members of the JV Consortium. The successful JV consortium shall register before concluding the Agreement.

**D.**Technical & Financial criteria requirement shall be fulfilled by the Members of the JV Consortium as stipulated.

## **LETTER OF BID**

(To be submitted by the Applicant along with the Technical Bid)

Date: dd/mm/yyyy

To,

The CEO & MD  
Kakinada Smart City Corporation Limited  
CCC extension Building  
Victoria water works  
3 Light junction road, Ramaraopeta  
Kakinada-533004

Subject: EoI No. : EoI/KSCCL/2021/1 dated 11.06.2021 – Submission of the Bid – Reg.

Sir,

I/We, the undersigned Applicants/Bidders, having read and examined in detail the entire document, Scope and other conditions in EoI Document in respect of EoI No: EoI/KSCCL/2021/1 dated 17.05.2021. We would like to participate in the bidding to undertake the Operation, Maintenance and Management of Boat Building Yard at Yetimoga in Kakinada for a period of Five years on Lease Agreement.

I/We submit both the Technical and Financial Bids duly filled with all the necessary documents for your kind consideration of KSCCL. The prices mentioned in our financial bid are in accordance with the terms as specified in EoI document. All the prices and other terms and conditions of this EoI are valid for a period of 90 days from the last date of submission of bids. I/We do hereby confirm that our bid prices are excluding taxes.

I/We confirm having submitted our qualifying data as required by you in



your EoI document. In case, you require any further information/ documentary proof in this regard before evaluation of our bid, we agree to furnish the same in time to your satisfaction.

DECLARATION

I/We have also carefully read the terms and conditions of the EoI document and undertake that I/we shall abide to the same.

I/ We offer to execute in conformity with the Bidding Documents the above said services and accept to the scope and General conditions mentioned in the EoI document.

I/We are not participating, as a Bidder in more than one bid in this bidding process.

I/ We abide to the norms in force of State & Central Governments in respect to all taxes.

I/We hereby declare that our Bid is made in good faith, without collusion or fraud and the information contained in the Bid are true to the best of our knowledge and belief and nothing has been concealed there from.

I/We declare that the Bid submitted by us is properly sealed and prepared so as to prevent any subsequent alteration and replacement.

If our Bid is accepted, I/ We commit to pay One Year Lease Amount or submit the Bank Guarantee in advance to KSCCL within 15 days from issue of Letter of Award and Bank Guarantee will be renewed or resubmit at the end of every Year.

I/We understand that you are not bound to accept the highest or any bid you may receive.

Thanking you,  
Yours faithfully,

(Signature)

Name: .....

Address: .....

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## **Technical Bid**

### Evaluation of Technical Bids:

The technical Bids will be evaluated by the Committee constituted by KSCCL Authorities. The Committee will evaluate the Technical Bids in respect to the substantive responsiveness of the proposal or otherwise. Selection criteria are as under:

<b>S.No</b>	<b>Requirement/Qualification</b>
1	The Prospective bidder should have registered in CIFT (Central Institute of Fisheries Technology)
2	The Prospective bidder have at least 3 years of experience in Manufacturing, Operation & Maintenance of Boat Buildings in any Govt. or Public sector and Submit relevant Experience Certificates.
3	The Prospective bidder should have Valid GST registration Certificate.
4	The Prospective bidder should have an Average annual turnover of 50 lakhs in the last three financial Years issued by CA.
5	<p>In case of Joint venture, the eligibility of Technical and Financial qualification criteria will be considered on the basis of combined resources.</p> <p>Joint Venture: JV allowed</p> <p><b>A.</b>Both the firms of JV partners should be registered firms with any govt sector or public sector.</p> <p><b>B.</b>Joint Venture allowed with a max of 2 members Including the Lead partner. JVs shall be registered and submit MoU on Rs.100/- Non Judicial Stamp Paper and the "JV Consortium" shall be responsible "Jointly and severally" to the project under consideration.</p> <p><b>C.</b>The Lead partner/member of the consortium shall have more than a 50% stake In the JV firm. The JV Consortium shall be registered clearly mentioning the roles and responsibilities of the members of the JV Consortium. The successful JV consortium shall</p>

	<p>register before concluding the Agreement.</p> <p><b>D.</b> Technical &amp; Financial criteria requirement shall be fulfilled by the Members of the JV Consortium as stipulated.</p>
6	The Prospective bidder should Submit the acknowledgement of latest IT Returns.

**FINANCIAL BID**

Expression of Interest (Eoi) : To undertake Operation and Management of Boat Building Yard at Yetimoga in Kakinada for a period of Twelve Months on Lease Agreement.

The Bidder shall quote the lease amount for Twelve months & **The Lease Amount of Operation and Management of Boat Building Yard at Yetimoga per annum should not be less than Rs.31,97,000/- (Rupees Thirty one lakh and Ninty seven Thousand only)**

The total Lease amount offered to KSCCL for Twelve Months in Rupees excluding GST.

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(Shall be quoted by the Bidder both in figures and words)

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Signature of the Bidder

**Note:**

1. The amount shall be quoted by the bidder in Indian Rupees.
2. Where there is a discrepancy between in figures and words, the higher of the two will govern.
3. **The Lease Amount of Operation and Management of Boat Building Yard at Yetimoga per annum should not be less than Rs.31,97,000/- (Rupees Thirty one lakh and Ninty seven Thousand only)**